

# EXPERIENCE, KNOWLEDGE, SUCCESS

## THE M&AMI CERTIFICATION – THE ELITE PROFESSIONAL STANDARD

The Merger & Acquisition Master Intermediary (M&AMI) is the only experienced-based designation available for seasoned intermediary professionals. The M&AMI certification requires both educational credits and the successful completion of multiple middle-market transactions.

Because recertification is required every three years, this means M&AMI professionals are not only deeply experienced in transactions, but also keeps to date on all industry trends.

“The M&AMI represents hard work, time and commitment to learning from the best of the best in the business...The M&AMI is earned, not given or “bought”. It represents a high level of commitment and professionalism. Sellers of multimillion-dollar businesses understand the difference.”

Dwight Altman, M&AMI,  
M&A Source Member

## WHY SHOULD I CONTACT AN M&AMI PROFESSIONAL?

### EXPERIENCE

An M&AMI professional must provide 3 years of full-time M&A deal maker experience in the past 10 years and submit three transactions equaling or exceeding \$1.5 million. An M&AMI is a trusted and experienced professional.



### KNOWLEDGE

M&AMI professionals are required to maintain membership in the M&A Source, an organization dedicated to the education of business intermediaries. The M&A Source's goal is to provide best in class practices so that they can better serve their clients.

### SUCCESS

M&AMI professionals have proven accomplishments in completing deals and a strong passion for M&A work. With the continuing professional development requirements M&AMI holders are at the forefront of industry trends and news.

The M&A Source is the source of opportunity and professional growth for merger and acquisition intermediaries and strategic professionals who are dedicated to the lower middle market (LMM). It provides the M&AMI certification to distinguish its holders as seasoned intermediary professionals.

